

Run the business, not just the drone.

A portal for drone companies · Price sheet, October 2026 · precisionskyintelligence.ai/operators

What it costs

One-time fee, charged once. Your seat and your white-label. Never billed again. Half at signing and half at 30 days if you prefer. **\$2,000**

Per customer, per year. A customer is each company or farm you process at least one job for in the year, however many jobs. **\$50**

Processing fee for mapping jobs (3D model, point cloud, ortho, contours, volumes), flat by size. Multispectral: count captures, not files. Any quoted job gets a number before anything runs. Invoiced at month end, net 15. No per-seat fee. No contract.

Up to 500 photos **\$60**

501 to 1,500 photos **\$120**

1,501 to 3,000 photos **\$240**

Over 3,000 photos, or multispectral over 100 acres **Quoted first**

THE MATH · 10 CUSTOMERS AND 20 MAPPING RUNS A YEAR

Year one: \$2,000 + \$500 + \$2,400 = \$4,900. Every year after: \$500 + \$2,400 = \$2,900.

Customer logins, Nemo, thermal, safety, planner, whiteboards and billing included. The big names list around \$4,000 a year for one seat (DroneDeploy Flight & Analysis \$4,188/yr; Pix4Dmapper from \$333/mo), before their quote-only tiers. List prices from their websites, 10/21/2026; trademarks of their owners.

What that buys

Your own portal with your brand on it. You onboard your own clients; each gets a login and works the data themselves: analysis with Nemo, measurements, notes, whiteboards, reports. Their engineers download the CAD. Mapping and survey, facility and roof inspection, thermal, ag and spray, utilities and oil and gas, real estate and construction:

- Numbered photos, heat scans in real temperature, the thermal blanket on the 3D model; findings with the image behind each one
- The Workspace: 3D Cloud, Roof, Structure, Cut point cloud, Layers, Measure/Analyze on photo, map, thermal and NDVI; E57, PLY, OBJ, IFC, DXF, GeoPackage, BIM
- Nemo: answers from the data, opens images by number, remembers what the team tells it, keeps a notebook per account
- Whiteboards with a no-login share link and Find it (distance and direction to the spot); a Safety tab with a no-login hazard link; data record with chain of custody
- Flight planner for Freefly, DJI and Autel aircraft: VFR sectional, airspace, LAANC, live weather, NOTAMs, TFRs; exports for the Astro, DJI Pilot 2, Litchi and Autel Explorer
- For spray work: the obstacle scout, the field outline, the one-page spray job sheet, the T100 file
- Invoicing from your own Stripe account: card or bank transfer, money straight to your bank, your price book. Built so nobody at PrecisionSky can open it; every action the portal takes in your Stripe is on a record only you can see.

Our own server, our own GPU queue

- The portal runs on our own secure, dedicated server. Every account is sealed from every other; nobody outside it can reach a client's jobs, PrecisionSky included, unless the client turns on support access.
- Processing runs on our own GPU queue: two NVIDIA H100s and two A100s, 250 GB of memory each, spun up for your job and shut down when it is done.
- 12-character passwords, two-factor for operators, HTTPS everywhere; nightly AES-256 encrypted backups, finished jobs copied off-site; SHA-256 chain of custody on every file; share links expire and can be revoked; the AI runs under terms that do not train on your data.

Included, and support

All the AI analysis and Nemo on PrecisionSky's keys. Storage. Every user on your crew. Support is a person, not a ticket queue: text us what you clicked and what you saw; what breaks gets fixed, feature requests go on a list. Your data and your customers' data are yours, exportable at any time, with a full export and 30 days' notice if either side ends it. Not included: custom builds. Flight services are separate and quoted per job.

What they ask you to do. What the portal does.

Pix4D · DroneDeploy · Optelos · the PrecisionSky portal · six areas, then one page

1 · Processing

THEY Pix4D: pick a template (Nadir, Flat Terrain, Oblique), tick the outputs (orthomosaic, DSM, point cloud, mesh); miss one and you run it again. DroneDeploy: map and model come back; the rest are tools you run afterward. Optelos: set up with the vendor as a project.

PORTAL Drop the photos. Send for processing. Run the analysis. Flights recognized and pre-checked from the frames. No template, no output checklist, no add-on. RGB, thermal and multispectral each get their own lane; one upload produces every deliverable the data supports.

2 · Findings

THEY Pix4D: not a function; you annotate by hand. DroneDeploy: Safety AI, Progress AI, Inspection AI are separate agents on an enterprise quote, built for construction progress and jobsite safety. Optelos: your people label images to train a custom model.

PORTAL Nemo reads every frame against your brief, draws the box on the photo, names it, grades the severity and writes the description. Thermal findings carry the temperature in real degrees. Traceable to the exact image; nothing reported without its photo. Drafts first: a person reviews, then releases, and the next analysis honors your customer's notes.

3 · Nemo

THEY None of the three has a copilot that works inside your customer's data.

PORTAL An AI agent with tools that reach only the account it is signed into. Opens anything by voice or text; answers from the data with the image cited; opens an image by its number; analyzes a spot you mark; builds a report on demand; compares two flights; remembers what your team tells it in one notebook per account. It does not guess. Nothing is trained on your data.

4 · Thermal

THEY A colored map in a higher tier, a desktop product, or a project.

PORTAL Every frame kept in real degrees; open a frame and the temperature is on it; draw a box and get the reading. Hot and cold spots are findings with the degrees in the title; the heat scan drapes onto the 3D model.

5 · Your customer

THEY A share link, or you buy them a seat.

PORTAL Their own login under your brand; they work their own sites themselves. A whiteboard link on a phone walks the crew to the exact spot; a safety link the whole site can open with no login.

6 · The business

THEY None of the three invoices your customers. For ag, a plant-health map is where they stop.

PORTAL Invoice your customers through your own Stripe account; money straight to your bank; built so nobody at PrecisionSky can see your invoices. Spray operators run their business on the same portal: the one-page spray job, obstacle scout, the sprayer's field file, crop health. They were not built for a spray operator. Ours was.

On one page

	Pix4D	DroneDeploy	Optelos	PrecisionSky portal
Pick a template, tick outputs	You do	Fewer knobs	Vendor setup	Never. One upload.
AI findings, box + photo behind each	Not offered	Enterprise agents, quoted	Custom models, onboarding	Included
Thermal in real °C on the 3D model	Pix4Dmapper, desktop	Higher tier	By project	Included
Your customer's own login, your brand	Share links / seats	Seats, by quote	Vendor-provisioned	Included
Whiteboard + safety link on a phone	—	—	—	Included
Invoice your customers, your own Stripe	—	—	—	Included
Spray operators: job sheet, scout, field file	Pix4Dfields, separate	Plant-health maps	—	Included
Processing hardware	Your PC or cloud	Cloud	Cloud	Own server, 2×H100 + 2×A100
Support	Ticket / community	Ticket	Account team	A person. Text us.
Price	from \$333/mo, 1 seat	\$4,188/yr, 1 seat	Quote	\$2,000 once · \$50/customer/yr · \$60–240/run

Pix4D, DroneDeploy and Optelos are trademarks of their owners. Rows describe each vendor's published workflow and list prices as of October 21, 2026 (support.pix4d.com, dronedeploy.com, optelos.com); tiers marked "quoted" are not listed publicly. "—" means not a function of that product. The comparison video: precisionskyintelligence.ai/operators